

Sett & Lucas advises Starpoint on their sale to Yoh, A Day & Zimmermann Company

Yoh, a leading international talent and outsourcing company and part of Day & Zimmermann, announced today the acquisition of Starpoint Solutions. New York based Technology focussed Investment Bank Sett & Lucas advised Starpoint on the deal.

New York, NY ([PRWEB](#)) October 20, 2016 -- Yoh, a leading international talent and outsourcing company and part of Day & Zimmermann, announced today the acquisition of Starpoint Solutions, strengthening Yoh's position as a leader in providing the full spectrum of talent services from staffing to project-based talent solutions. Leading New York based Technology focussed investment bank – Sett & Lucas, was the sole sell side advisor to Starpoint in this transaction. The transaction was closed on October 14th.

"Strictly transactional staffing relationships are no longer the only answer in today's evolving business landscape. This acquisition is a reinforcement of our commitment to predicting client needs and providing them with unmatched project-based solutions and talent all under one roof," said Anthony Bosco, President of Yoh. "Starpoint Solutions is a perfect fit for us from a cultural and business standpoint. This addition will allow us to deliver even higher levels of value and confidence to our customers."

"As a leader in the market, we see this acquisition as a chance to join a world class company with great talent reach and a tight grasp of changing workforce dynamics," said Jeffrey Najarian, President of Starpoint Solutions. Starpoint Solutions was established in 1982 and is at the forefront of professional staffing, Application Development projects, leveraging predictive data analytics and constantly evolving their Enterprise Resource Planning and Enterprise Cloud solutions.

The deal lead Prabhu Antony, Sr. Vice President, Sett & Lucas commented on the acquisition: "The combination of Yoh IT and Starpoint with the backing of Day & Zimmermann, creates one of the strongest players in IT Services across the East and the West coast. The combined entity moves up the value chain to provide end to end IT Services". Steve Malin, Managing Partner, Sett & Lucas added. "This transaction once again reinforces Sett & Lucas' leadership position in Software and Services M&A in the Americas."

ABOUT SETT & LUCAS

Sett & Lucas is a boutique investment banking firm focused in the Software, IT Services and Digital Marketing verticals. The firm is headquartered out of Hong Kong with 12 offices in 8 countries. In addition to M&A advisory, Sett & Lucas also provides Institutional Equities, Fund Management services to family offices and Compliance & Regulatory consulting for the Buy side (Asset Management companies and Hedge Funds).

ABOUT YOH

Established in 1940, Yoh is the 26th largest staffing firm in the United States according to Staffing Industry Analysts. Yoh is a subsidiary of Day & Zimmermann, a \$2.7 billion century-old, third generation family-owned services company. Day & Zimmermann is currently ranked as one of the largest private companies in the U.S. by Forbes.

ABOUT STARPOINT SOLUTIONS

Starpoint Solutions is a leading consultancy firm with two main practice areas – Project Solutions and Staffing Solutions – which revolve around a core competency of providing expert professionals. For nearly 35 years,



Starpoint has been a trusted expert to build project teams, outsource development projects, implement ERP & Enterprise Cloud Solutions, and supplement staff. Starpoint was founded in 1982. For more information, visit starpoint.com.

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